

SYLLABUS

Academic year 2017-2018

1. Data on the curriculum

1.1 Higher education entity	Babes-Bolyai University
1.2. Faculty	Faculty of Business
1.3. Department	Business
1.4. Field of study	Business Administration
1.5. Cycle of studies	Master
1.6. Syllabus / Qualification	AAOTI

2. Data on the teaching line

2.1. Teaching line denomination	Usual contracts in tourism						
2.2. Code	IME0063						
2.3. Course activities holder	Assistant professor Monica IONAS-SALAGEAN, Ph. D.						
2.4. Seminar activities holder	Assistant professor Monica IONAS-SALAGEAN, Ph. D.						
2.5. Year of study	I	2.6. Semester	I	2.7. Assessment type	E	2.8. Teaching line condition	Compulsory

3. Estimated total time (hours by semester of didactic activities)

3.1. Number of hours / week	2	Of which: 3.2. course	1	3.3. seminar/laboratory	1
3.4. Hours total of the curriculum	28	Of which: 3.5. course	14	3.6. seminar/laboratory	14
Distribution of the time fund:					hrs
Study by the manual, learning aid, bibliography and notes					14
Supplementary documentation in the library, on the specialty electronic platforms and in the field					10
Preparation of seminars/laboratories, themes, abstracts, portfolios and essays					11
Tutorship					2
Examinations					2
Other activities					8
3.7. Total hours of individual study					47
3.8. Total hours by semester					75
3.9. Number of credits					3

4. Preconditions (where applicable)

4.1. Of curriculum	
4.2. Of competences	Not applicable

5. Conditions (where applicable)

5.1. Of the course running	No late entry at the course/seminars will be accepted
5.2. Of seminar/laboratory development	A minimum of 2 abstracts/themes/semester/student will be produced on the basis of a weekly agreed scheduling

6. Accumulated specific competences

Professional competences	<ul style="list-style-type: none"> - The use of the contract in a professional manner, as basic instrument in business, including the field of tourism; - The ability to use in practice in a correct manner, various types of contracts which are specific to the field of tourism; - To acquire the competence to regulate by contracts adequate, balanced work rules, with the observance of the specificity of the reference domain, business management, to protect oneself under the terms of the law in business relations;
Transversal competences	The ability to understand the role of the work instrument called contract in the activity protection and in providing an adequate framework for its running.

7. Teaching line objectives (coming out of the grille of accumulated competences)

7.1. General objective of the teaching line	Development of professionals in the field of business administration in tourism
7.2. Specific objectives	The qualification to capitalize in a professional manner the contracts which are specific to the field of tourism from the position of future entrepreneurs in this line of business;

8. Contents

8.1. Course	Teaching methods	Observations
1-2-3. Theory of the contract. 4-5. Tourism contract 6-7. Hospitality contract 8-9. The contract of intermediation in tourism 10-11. Transport contract 12-14. Franchise contract	Interactive presentation, issues raise	
Bibliography	1. Learning aid drawn up by the teaching line holder 2. Corneliu Turianu, <i>Curs de drept Civil. Contracte speciale</i> . Course of Civil Law. Special contracts, University Publishing House, 2013; 3. Razvan Dinca, <i>Contracte civile speciale în noul Cod Civil</i> , Special Civil Contracts in the New Civil Code, Universul Juridic Publishing House, 2013; 4. Madalina Afrasinie, Mona Lisa Belu Magdo, Alexandru Blleocanca, Dragos Calin, Dana Cigan, Marius Cosma, Mirela Croitoru, Veronica Danaila, Gheorghe Durac, Marius Eftimie, Eugenia Florescu, <i>Noul Cod Civil. Comentarii, doctrina si jurisprudenta</i> , The New Civil Code. Comments, doctrine, jurisprudence, vol.III, Hamangiu Publishing House 2013 5. Stanciu D. Carpenaru. <i>Tratat de drept comercial roman</i> , Editia a V – a, Universul Juridic, Bucuresti Publishing House, 2016	

8.2. Seminar / laboratory	Teaching methods	Observations
1-3. Analysis of the compulsory elements of a contract, in general	Analysis on contracts models	
4-5. The tourism contract	Analysis on concrete tourism contracts	

	in order to allow for the application of theoretical notions acquired during the course	
6-7. Hospitality contract	Analysis on concrete hospitality contracts in order to allow for the application of theoretical notions acquired during the course	
8-9. The contract of intermediation in tourism	Analysis on concrete contracts of intermediation in order to allow for the application of theoretical notions acquired during the course	
10-11. Transport contract	Analysis on concrete transport contracts in order to allow for the application of theoretical notions acquired during the course	
12-14. Franchise contract	Analysis on concrete franchise contracts in order to allow for the application of theoretical notions acquired during the course	
Bibliography	<p>1. Learning aid drawn up by the teaching line holder</p> <p>2. Corneliu Turianu, <i>Curs de drept Civil. Contracte speciale</i>. Course of Civil Law. Special contracts, University Publishing House, 2013;</p> <p>3. Razvan Dinca, <i>Contracte civile speciale în noul Cod Civil</i>, Special Civil Contracts in the New Civil Code, Universul Juridic Publishing House, 2013;</p> <p>4. Madalina Afrasinie, Mona Lisa Belu Magdo, Alexandru Blleoaanca, Dragos Calin, Dana Cigan, Marius Cosma, Mirela Croitoru, Veronica Danaila, Gheorghe Durac, Marius Eftimie, Eugenia Florescu, <i>Noul Cod Civil. Comentarii, doctrina si jurisprudenta</i>, The New Civil Code. Comments, doctrine, jurisprudence, vol.III, Hamangiu Publishing House 2013</p> <p>5.Stanciu D. Carpenaru.<i>Tratat de drept comercial roman</i>, Editia a V – a, Universul Juridic, Bucuresti Publishing House, 2016.</p>	

9. Corroboration of the contents of the teaching line with the expectations of the representatives of the epistemic community, professional associations and significant employers of the curriculum related domain

10. Assessment

Activity type	10.1 Assessment criteria	10.2. Assessment methods	10.3. Importance in the final grade
10.4. Course	Acquirement and understanding of the issued approached by the course and seminar	Summative evaluation	50%

10.5. Seminar/laboratory	The capacity to value in a professional manner in practice the notions, principles, rules, the acquired legal entities in order to turn them into specific work instruments. The interest for individual training and for the understanding of the legal entities introduced by the course	Presentation of case studies, abstracts on the themes discussed during the course - with a weight on their application in practice; each student will introduce a minimum of two case studies/abstracts ; the seminar score is not sufficient to pass the final exam; to that aim, it is necessary that a minimum of 5 points be achieved at the grille type final test	50%
10.6. Performance minimum standard ; understanding of the introduced notions and institutions in order to acquire the capacity of their use in practice			

Filling in date
20.04.2017

Course holder signature
Lect.dr. Monica Ionaș-Sălăgean

Seminar holder signature
Lect.dr. Monica Ionaș-Sălăgean

Department endorsement date

22.05.2017

Department director signature
Prof.dr. Cornelia Pop