



CURRICULUM VITAE

PERSONAL INFORMATION

Name **ELISABETA BUTOI**
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Nationality **Romanian**

PROFESSIONAL EXPERIENCE

	Period	
	Period	02.2023 – present
Position or position held		Lecturer, PhD in Engineering and Management
Main activities and responsibilities		<ul style="list-style-type: none">➔ Preparation and teaching of courses and seminars in the bachelor's degree disciplines General Management, Human Resources Management.➔ Preparation and teaching of the master's degree course in English Intercultural Competences in Hospitality and International Tourism.➔ Evaluation of student activity during and at the end of the semester.➔ Coordinating students in the completion of bachelor's and dissertation theses.
Employer's name and address		Babeş University – Bolyai Cluj Napoca, Faculty of Business, Horea 7
Type of activity or sector of activity		Education
	Period	02.2021 – 02.2023
Position or position held		Assistant Professor, PhD in Engineering and Management
Main activities and responsibilities		<ul style="list-style-type: none">➔ Preparation and teaching of seminars at the bachelor's level disciplines General Management, Macroeconomics, Business Economics➔ Preparation and teaching of the bachelor's degree course in English General Management
Employer's name and address		Evaluation of student activity during and at the end of the semester.
Type of activity or sector of activity		<ul style="list-style-type: none">➔ Babeş University – Bolyai Cluj Napoca, Faculty of Business, Horea 7
	Period	08.2015 – 02.2018
Position or position held		Scientific Researcher III, PhD in Engineering and Management
Main activities and responsibilities		<ul style="list-style-type: none">➔ Project manager "BISNet Transylvania", European COSME project. Coordination and implementation of the project activities within the "Enterprise Europe Network" through services for the development of internationalization and innovation of organizations in Europe.

Employer's name and address	Member of the "INNOCAP Transylvania" project, a European Horizon2020 project.
Type of activity or sector of activity	Implementation of project activities: auditing innovation management in SMEs, trainer in developing the innovation capacity of SMEs. → Technical University of Cluj-Napoca, Memorandum 28
Period	Education and Research
Position or position held	
Main activities and responsibilities	
Employer's name and address	
Type of activity or sector of activity	
Period	07.2012 – 07.2015
Position or position held	Consultant
Main activities and responsibilities	<ul style="list-style-type: none"> → Consulting services in business internationalization and SME innovation development offered within the European projects "BISNet Transylvania" and "INNOCAP Transylvania". → Writing European projects and preparing periodic reports.
Employer's name and address	Technical University of Cluj-Napoca, Memorandum 28
Type of activity or sector of activity	Research
Period	07.2009 – 07.2011
Position or position held	Administrator, accountant, guardian
Main activities and responsibilities	<ul style="list-style-type: none"> → Administrative and accounting services → Math and English tutor
Employer's name and address	BARREL ELISABETA PFA, Aleea Gârbău 16/10, Cluj-Napoca
Type of activity or sector of activity	Economics and Education
Period	10.2008 – 06.2009
Position or position held	Accountant
Main activities and responsibilities	<ul style="list-style-type: none"> → Preparation of accounting documents → Coordination of the supply and distribution activities of the construction materials warehouse
Employer's name and address	Sc AlsatecConsulting SRL, Str Barsei, nr 4/27, Cluj Napoca
Type of activity or sector of activity	Economy
Period	04.2007 – 09.2008
Position or position held	Assistant Manager
Main activities and responsibilities	<ul style="list-style-type: none"> → Administrative Services, Customer Relations and Media, Primary Accounting, Real Estate Database Development.
Employer's name and address	SC Lavicomp mag SRL, Crisan 13/2, Cluj Napoca
Type of activity or sector of activity	Real estate
EDUCATION AND TRAINING	
Period	10.2010 – 01.2014
Qualification / diploma obtained	PhD in Engineering and Management / PhD Diploma

Main subjects studied / professional skills acquired	<ul style="list-style-type: none"> ⇒ Change Management, Innovation Management, Communication Management, Idea Management ⇒ Research theme: "Change management to orient organizations towards continuous innovation"
Name and type of educational institution/training provider	Technical University of Cluj-Napoca, Faculty of Mechanical Engineering
Level in national or international classification	ISCED 31
Period	10.2004 – 08.2008
Qualification / diploma obtained	Economist, Specialization: Business Administration / Bachelor's Degree
Main subjects studied / professional skills acquired	Macroeconomics, Microeconomics, Company Management, Marketing, Company Finance, Financial Accounting, Management Accounting, Secretarial Procedures, Human Resource Management, Project Management, Financial Analysis, Business Negotiation, Commercial Law, Information Systems, Business English
Name and type of educational institution/training provider	Babeș University – Bolyai Cluj Napoca, Faculty of Business
Level in national or international classification	ISCED 34
Period	10.2000 – 08.2001
Qualification / diploma obtained	Diploma of Advanced Studies in the Physics of Oxidic Materials specialization
Main subjects studied / professional skills acquired	Oxidic, electronic, crystalline, vitreous materials, Optically active oxidic media, Magnetic resonance spectroscopy in optical systems
Name and type of educational institution/training provider	Babeș University – Bolyai Cluj Napoca, Faculty of Physics
Level in national or international classification	ISCED 34
Period	10.1996 – 08.2000
Qualification / diploma obtained	Physicist in the specialization Theoretical Physics / Bachelor's degree
Main subjects studied / professional skills acquired	Mathematics, Mechanics, Electricity and Magnetism, Electronics, Electrodynamics, Molecular Physics, Nuclear Physics, Quantum Physics
Name and type of educational institution/training provider	Babeș University – Bolyai Cluj Napoca, Faculty of Physics
Level in national or international classification	ISCED 34
Period	10.1998 – 08.2000
Qualification / diploma obtained	Professor in the Theoretical Physics specialization / Graduation course Department for Teacher Training
Main subjects studied / professional skills acquired	Educational Psychology, Pedagogy, Teaching Method
Name and type of educational institution/training provider	Babeș University – Bolyai Cluj Napoca, Faculty of Physics
Level in national or international classification	
Period	09.1991 – 08.1995
Qualification / diploma obtained	Baccalaureate Diploma
Main subjects studied / professional skills acquired	Mathematics, Physics, Romanian Language and Literature, Chemistry, Biology, English
Name and type of educational	Dragoș Vodă Theoretical High School, Sighetu Marmiei

institution/training provider
Level in national or international
classification

ISCED 48

**PROFESSIONAL SKILLS AND
COMPETENCIES**

Mother tongue(s) **Romanian**

Known foreign language(s)

		Understanding			Speech			Writing		
		Obedience		Read	Join the conversation		Oral Speech		Written expression	
English language	B2	Independent user	B2	Independent user	C1	Experienced user	C1	Experienced user	C1	Experienced user
	A2	Elementary user	A1	Elementary user	A2	Elementary user	A2	Elementary user	A1	Elementary user

Social skills and abilities

Cooperative, sociable, generous, assertive.

Organizational skills and abilities

Communicative, ethical, organized, analytical, effective, patient, pragmatic, creative, persevering, visionary: May 2015 – Facilitator Consultant "IMP³rove"; 2014 – Certified Trainer; March 2012 - Certified Facilitator "Inner Skills" – London School of Economics, 2009 – Certified Property Manager.

Computer skills and abilities

MICROSOFT OFFICE

Driver's license(s)

Category B

Other scientific activities

Member in research and development projects:

1. EIT Food RIS - Consumer Engagement Workshop 2021, Institutional Projects - International category, Published in Strategic Partnerships.
2. EIT Food RIS - Consumer Engagement Labs, 2020, , Institutional Projects - International category, Published in Research Third Party Contracts.