



Europass Curriculum Vitae

Personal information

First name(s) / Surname(s)	POP IUSTIN ATANASIU
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E-mail	iustinpop@gmail.com
Nationality	Romanian
Date of birth	07.02.1978, Cluj-Napoca, Romania
Gender	Male

Work experience

Dates	May 2011 – present
Occupation or position held	A certified public accountant (CPA) (CECCAR Member)
Main activities and responsibilities	Financial and managerial accounting, financial consulting, audit and business plans
Type of business or sector	COMMERCIAL COMPANIES, PRODUCTION COMPANIES, SERVICES, CONSULTANCY / NON-PROFIT ORGANIZATIONS
Dates	August 2011 – present
Occupation or position held	Lecturer
Main activities and responsibilities	2013 - present: Teaching in English the course "Financial Management" – master level at the Faculty of Business, "Babes-Bolyai" University of Cluj-Napoca, Romania 2015 - present: Teaching in English the course "Mergers and Aquisitions" – master level at the Faculty of Business, "Babes-Bolyai" University of Cluj-Napoca, Romania 2012 - present: Teaching in English the course "Financial Accountancy Control and Audit" at the Faculty of Business, "Babes-Bolyai" University of Cluj-Napoca, Romania 2012 - 2023: Teaching in English the course "The control of Accounting Situations" at the Faculty of Business, "Babes-Bolyai" University of Cluj-Napoca, Romania 2012 - 2023: Teaching in English the course "The bases of accountancy" at the Faculty of Business, "Babes-Bolyai" University of Cluj-Napoca, Romania 2012 - 2023: Teaching in English the seminars "Bases of Accountancy", Financial Accountancy" and "Managerial Accountancy" at the Faculty of Business, "Babes-Bolyai" University of Cluj-Napoca, Romania
Name and address of employer	Faculty of Business, "Babes-Bolyai" University of Cluj-Napoca

Type of business or sector	Educational
Dates	February 2002 – July 2011
Occupation or position held	Assistant Lecturer
Main activities and responsibilities	2004 - 2012: Teaching the course “The bases of accountancy” and the seminars “Bases of Accountancy”, Financial Accountancy” and “Managerial Accountancy” at the Faculty of Business, “Babes-Bolyai” University of Cluj-Napoca, Romania 2004 - 2005: Teaching the course “Financial Accountancy Control and Audit” the Faculty of Business, “Babes-Bolyai” University of Cluj-Napoca, Romania 2004 - 2005: Teaching the course “The control of Accounting Situations” at the Faculty of Business, “Babes-Bolyai” University of Cluj-Napoca, Romania
Name and address of employer	Faculty of Business, “Babes-Bolyai” University of Cluj-Napoca
Type of business or sector	Educational
Dates	October 2004 – October 2009
Occupation or position held	Customer Adviser
Main activities and responsibilities	Client counselling
Name and address of employer	Raiffeisen Banca pentru Locuințe
Type of business or sector	Banking
Dates	September 2004 – October 2004
Occupation or position held	Contracts Adviser
Main activities and responsibilities	Client counselling
Name and address of employer	Raiffeisen Banca pentru Locuințe
Type of business or sector	Banking
Dates	August 2004 – September 2004
Occupation or position held	Financial Adviser
Main activities and responsibilities	Client counselling
Name and address of employer	Raiffeisen Banca pentru Locuințe
Type of business or sector	Banking
Dates	December 2003 – December 2010
Occupation or position held	Insurance agent
Main activities and responsibilities	Client counselling
Name and address of employer	SC UNIQA Societate de Asigurări SA
Type of business or sector	Insurance
Dates	September 2003 – December 2007
Occupation or position held	Financial Adviser
Main activities and responsibilities	Client counselling
Name and address of employer	ROMVEST Group

Type of business or sector	Construction
Dates	February 2002 – February 2010
Occupation or position held	Administrator, financial consultant
Main activities and responsibilities	Organising the company's activities, Client counselling
Name and address of employer	SC Business Capital Management SRL, Cluj-Napoca
Type of business or sector	Financial
Dates	December 2001 – December 2007
Occupation or position held	Auditor
Main activities and responsibilities	Auditing financial statements
Name and address of employer	SC National Expres SA (NOVA TAXI), Cluj-Napoca
Type of business or sector	Transportation
Dates	October 2001 – October 2003
Occupation or position held	Teaching assistant
Main activities and responsibilities	Teaching the seminars "Bases of Accountancy", Financial Accountancy" and "Managerial Accountancy" at the Faculty of Business, "Babes-Bolyai" University of Cluj-Napoca, Romania
Name and address of employer	Faculty of Business, "Babes-Bolyai" University of Cluj-Napoca
Type of business or sector	Educational
Dates	August 2001 – February 2002
Occupation or position held	Administrator
Main activities and responsibilities	Organising the company's activities, Client counselling
Name and address of employer	IC Consulting SRL, Cluj-Napoca
Type of business or sector	Financial
Dates	June 1999 – August 2001
Occupation or position held	Technical Manager
Main activities and responsibilities	Client counselling, Company design
Name and address of employer	SC Publiart SRL, Cluj-Napoca
Type of business or sector	Advertising
Dates	August 1998 – June 1999
Occupation or position held	Broker
Main activities and responsibilities	Client counselling
Name and address of employer	SC ASTRA Societate de Valori Mobiliare SA
Type of business or sector	Financial

Education and training

Dates	2018 - 2019
Title of qualification awarded	Master
Principal subjects/occupational skills covered	specialization: European law and national business law
Name and type of organisation providing education and training	Faculty of Law, "Babes-Bolyai" University din Cluj-Napoca, România
Level in national or international classification	Master
Dates	2002 - 2010
Title of qualification awarded	Doctoral Program
Principal subjects/occupational skills covered	specialization: Accounting
Name and type of organisation providing education and training	"1 Decembrie 1918" University Alba Iulia
Level in national or international classification	PhD
Dates	2001 – 2003
Title of qualification awarded	MA degree
Principal subjects/occupational skills covered	specialization: Business Administration
Name and type of organisation providing education and training	Faculty of Business, "Babes-Bolyai" University of Cluj-Napoca
Level in national or international classification	Post-graduate studies
Dates	2001 - 2002
Title of qualification awarded	MA degree
Principal subjects/occupational skills covered	specialization: Management and Accounting audit
Name and type of organisation providing education and training	Faculty of Economics, "Babes-Bolyai" University of Cluj-Napoca
Level in national or international classification	Post-graduate studies
Dates	1997 - 2001
Title of qualification awarded	BA degree

Principal subjects/occupational skills covered specialization:
Administration, Accounting and Financial control

Name and type of organisation providing education and training Faculty of Economics,
"Babes-Bolyai" University of Cluj-Napoca

Level in national or international classification Graduate studies

Dates 1993 – 1997

Title of qualification awarded Baccalaureate

Principal subjects/occupational skills covered specialization:
Physic-mathematics

Name and type of organisation providing education and training "Lucian Blaga" High School, Cluj- Napoca

Level in national or international classification College

Personal skills and competences

Mother tongue(s) **Romanian**

Other language(s)

Self-assessment

European level ()*

English

French

Italian

Understanding		Speaking				Writing	
Listening	Reading	Spoken interaction		Spoken production			
5	4	4		4		4	
3	3	3		3		2	
3	3	2		2		2	

Social skills and competences Certificate of linguistic competency (English) issued by Lingua Center, Faculty of Economics, "Babeş-Bolyai" University from Cluj-Napoca
Courses of pedagogy held by "Babeş-Bolyai" University from Cluj-Napoca, Department for training teachers

Organisational skills and competences 1999: Course for developing the abilities as a entrepreneur promoted in Romania by Entrepreneurship Romanian – Switzerland Foundation (ERSF) and recognized by the University from Neuchatel, Switzerland

Technical skills and competences	Accounting Expert – member of the Body of Expert and Licensed Accountants of Romania – CECCAR Photographer - Graduation certificate issued by the Ministry of Labor, Social Solidarity and Family and the Ministry of Education and Research, based on the authorization of ANC (National Qualifications Authority) no.1994 / 21.07.2016 Human Resources Inspector - according to certificate series F no. 0146140 issued by the Ministry of Labor, Family and Equal Opportunities and the Ministry of Education, Research and Youth Course of Agent of Real estate values held by National Association of the Real Estate Companies (NAREC) – licensed as Real estate Agent according to NAREC's decision number D 3664 from August 21st, 1998 Course as a broker held by the Romanian Institute of Real Estate Values in 1998 Course of real estate valuator held by the National Association of Valuators from Romania and the Romanian Institute of Researches in Valuation Certificate of financial consultant in the field of mortgages Beekeeper - according to certificate series F no. 015059 issued by the Ministry of Agriculture and Rural Development Farmer - according to certificate series F no. issued by the Ministry of Agriculture and Rural Development Florist - according to certificate series F no. 006622 issued by the Ministry of Agriculture and Rural Development		
Computer skills and competences	Working in Windows and Office (Word, Excel, PowerPoint, Access, Corel, Mentor, SAGA)		
Other skills and competences	Experience acquired during programs and projects		
	Beneficiary	Position	Name of the project / Description
	Faculty of Business “Babes-Bolyai” University of Cluj- Napoca	Researcher in management, accounting and financial control	SUBFLY - Sustainable Business Continuous Learning and Diversity EY–COP-0082 (24.10.2018- present)
	University of Agricultural Sciences and Veterinary Medicine, Cluj - Napoca	Lecturer	Project POCU /82/3/7/106532, Learn2Do4Entrepreneurship, 2018 Development of entrepreneurial culture and skills
	Faculty of Business “Babes-Bolyai” University of Cluj- Napoca	Expert in education	POSDRU/156/1.2/G/134518 - Ensuring the competences corresponding to the labor market requirements through excellence study programs with international dimension 23.06.2014 – 23.04.2015

Faculty of Economics and Business Management (FSEGA) “Babes-Bolyai” University of Cluj- Napoca	Expert evaluation of study programs (Expert tip A)	Adaptation of the university Master's degrees curriculum to the requirements of the Romanian labor market in the field of projects financed from the structural and cohesion funds Expert evaluation of study programs in project POSDRU/86/1.2/S/64076 15.05.2012 – 30.07.2013
SC PERFECT METAL SRL	Elaboration project	Elaboration of documentation for the construction an incinerator for danger waste in Ploiesti, Romania. For this project the beneficiary receive a non refundable amount of 5.5 million euro from European Union (2007 - 2008)
CONSIZO PROTECTIM GRUP	Elaboration project	Business plan for the CONSIZO PROTECTIM GRUP which intended to develop a residential area in Cluj – Napoca, Romania (2008)
SC Didi & Golf Club SRL, Cluj- Napoca	Elaboration business plan	Elaboration of a business plan in order to implement a fast-food franchise in Cluj-Napoca (2007)
HEUVER Grup Romania	Elaboration project	Business plan for the HEUVER Grup Romania which intended to develop a residential area Arad, Romania (2007)
CONSIZO PROTECTIM GRUP	Elaboration project	Business plan for the CONSIZO PROTECTIM GRUP which intended to develop a residential area in Cluj – Napoca, Romania (2006)
S.C. Business Capital Management SRL Cluj-Napoca	Member of the elaboration team of the occupational standard	Elaboration of the Occupational Standard for “ <i>Fitness instructor</i> ” validated by the National Council of Professional Training of Adults” belonging to the Ministry of Labor, Social Solidarity and Family; Introduction of the trade “ <i>Fitness instructor</i> ” in the Occupational List from Romania, code COR – 3475.1.8; (2006)
S.C. Business Capital Management SRL Cluj-Napoca	A member in the validation team of the trade	Elaboration of the Occupational Standard for “ <i>Fitter of electric devices</i> ” authorized by the National Council of Professional Training of Adults” belonging to the Ministry of Labor, Social Solidarity and Family; Counseling for the introduction of the trade “ <i>Fitter of electric devices</i> ” in the Occupational Classified List, code N.C. 7241.2.1 (2005)

S.C. Romtest S.R.L.
Cluj-Napoca,
accredited provider
of professional
training

Lecturer in
professional
training courses

The project "Facilitating the (re) integration of special categories of the population on the labor market", developed by the Civitas Foundation for Civil Society and funded by the European Union through the Phare program Economic and Social Cohesion - 2003 (2005)

S.C. INTERACTIV
Consulting S.R.L.,
Cluj-Napoca

Collaborator

The project "Services of Information and professional Counseling regarding the career" financed by The Agency for employment from Cluj County (2004)

S.C. Business
Capital Management
SRL Cluj-Napoca

Collaborator

The project for carrying out Training services of the Social Services Center in Dej (2004)

S.C. Business
Capital Management
SRL Cluj-Napoca

Collaborator

The project for carrying out Training services, of the Social Services Center in Gherla (2004)

S.C. Business
Capital Management
SRL Cluj-Napoca

Collaborator

The project for carrying out Training services, of the Social Services Center in Turda (2004)

S.C. Business
Capital Management
SRL Cluj-Napoca

Collaborator

The project for carrying out Training services, of the Social Services Center in Campia Turzii (2004)

Association of
Employers and
Craftsmen Cluj -
Napoca

Elaboration
project

Labor Redistribution Project funded by the World Bank (2003)

S.C. Business
Capital Management
SRL Cluj-Napoca

Coordinator

The project "Services of Information and professional Counseling regarding the career" financed by The Agency for employment from Cluj County - part I (2003)

S.C. Business
Capital Management
SRL Cluj-Napoca

Coordinator

The project "Services of Information and professional Counseling regarding the career" financed by The Agency for employment from Cluj County -part II (2003)

	S.C. Business Capital Management SRL Cluj-Napoca	Coordinator	The project “Services of Information and professional Counseling regarding the career” financed by The Agency for employment from Cluj County (2002)
	A.S. Universitatea Cluj	Elaboration and coordination	Business plan for the “U” Cluj Football Club to be listed as a public company
	ARTIMEX SPORT SRL, Cluj-Napoca	Elaboration and coordination	Marketing plan for the distribution in Romania of sports equipment through direct negotiation with the International Company ADIDAS (2001)
Driving licence	Driving licence for B category of vehicles.		
Additional information	Academic activity: 5 Books published, 2 Curses published, 42 Articles published, 30 Conferences (according to Annexes)		