



COURSE DESCRIPTION

Business Law

Academic year 2026-2027

1. Programme-related data

1.1. Higher Education Institution	Babeș-Bolyai University
1.2. Faculty	Business
1.3. Department	Business
1.4. Field	Business Administration
1.5. Level of study	Bachelor
1.6. Degree programme / Qualification	Business Administration in Hospitality Services /Bachelor in Economic Studies
1.7. Form of education	Full time

2. Information regarding the discipline

2.1. Name of the discipline	Business Law			Codul disciplinei	ILE0010
2.2. Course coordinator	Lecturer Daniela CÎMPEAN, PhD				
2.3. Seminar coordinator	Lecturer Daniela CÎMPEAN, PhD				
2.4. Year of study	1	2.5. Semester	2	2.6. Type of assessment	Exam
2.7. Course status	Compulsory			2.8. Course type	Core subject

3. Total estimated time (hours per semester of teaching activities)

3.1. Number of hours per week	4	of which: 3.2. course	2	3.3. seminar/ laboratory/ project	2
3.4. Total of hours in the curriculum	56	of which: 3.5. course	28	3.6. seminar/ laboratory	28
Time allocation for individual study (IS) and self-taught activities (ST)					hours
Learning from textbooks, course materials, bibliography, and notes (IS)					14
Additional research in the library, on subject-specific electronic platforms, and on-site					14
Preparing seminars/ laboratories/ projects, assignments, reports, portfolios, and essays					28
Tutoring (professional guidance)					2
Examinations					2
Other activities					9
3.7. Total hours of individual study (IS) and self-taught activities (ST)				69	
3.8. Total hours per semester				125	
3.9. Number of credits				5	

4. Prerequisites (where applicable)

4.1. curriculum-related	
4.2. skills-related	

5. Specific conditions (where applicable)

5.1. course-related	Lecture Hall equipped with video-projector, computer
5.2. seminar/laboratory-related	Room equipped with video-projector, computer

6.1. Competencies resulting from the completion of the degree programme

Professional competencies	
Competency code	Competency
PC2	Business environment research for substantiation of business decisions
PC3	Negotiating contract clauses and managing the relationships with clients and suppliers
Transversal competencies	
Competency code	Competency
TC3	Identifying various opportunities for continuing education and efficiently using learning resources and techniques for their development

6.2. Learning outcomes relevant to the degree programme

Learning outcomes targeted by the subject		
Competency code	Knowledge and comprehension	Specific academic skills
PC2 PC3 TC3	The student/graduate uses fundamental legal concepts for the organization and conduct of business activities. The student/graduate identifies and recognizes the relevance of legal rules and principles applicable in the business environment. The student/graduate identifies and recognizes the relevance of legal regulations applicable to participants in business law relationships, as well as those governing contracts as the main instruments in business relations.	The student/graduate applies methods of analysis and interpretation of legal regulations and mechanisms applicable in business relations. The student/graduate applies relevant legal regulations to solve practical legal and economic issues faced by participants in business law relationships. The student/graduate demonstrates advanced skills in understanding and analysing contractual clauses, as well as the rules applicable to the negotiation, conclusion, and execution of contracts, including contentious aspects arising in business practice.

7. Subject-specific learning outcomes

Knowledge and understanding
1. The student/graduate understands the legal framework governing business entities and their participation in commercial activities.
2. The student/graduate knows the legal principles applicable to contractual relationships between businesses, clients and suppliers.
3. The student/graduate understands the legal implications of company restructuring, insolvency and dispute resolution mechanism.
4. The student/graduate knows the legal rules and instruments supporting business transactions and commercial operations.
Specific academic skills
1. The student/graduate analyses legal issues affecting business decisions and identifies appropriate legal solutions.
2. The student/graduate applies legal regulations to evaluate practical situations involving companies and commercial relationship.
3. The student/graduate interprets contractual provisions and assesses their implications for business operations and negotiations.
4. The student/graduate evaluates alternative legal mechanisms for preventing, managing and resolving business disputes.

8. Contents

8.1. Course	Teaching and learning methods	Remarks
Brief introductive considerations. Definition. Object. Brief history	Interactive lecture, exposure of documents	• Business law definition • Brief history
Categories of professionals in the field of business. Professionals in the field of business natural persons	Interactive lecture, exposure of documents	• Categories of professionals in the field of business • Legal regime of licensed natural persons • Legal regime of the entrepreneur natural person holder of an individual enterprise • Legal regime of the family enterprise
Legal persons – subject of business law	Interactive lecture, exposure of documents	• Trading companies • The legal personality of the trading company • Trading companies organization forms • Legal regime of company subsidiaries, branches, other secondary headquarters
Trading companies set up	Interactive lecture, exposure of documents	• The trading company Articles of Association • Compulsory elements of the contract of association • Set up procedural formalities
Trading companies organization and functioning	Interactive lecture, exposure of documents	• General assemblies • Company administrators and managers • Company administration audit
Amendment of the trading company Article of Association	Interactive lecture, exposure of documents	• Amendment procedure • Company share capital modification
Partners' exclusion and withdrawal	Interactive lecture, exposure of documents	• Partners' exclusion • Partner's withdrawal from the company
Trading companies merger and division	Interactive lecture, exposure of documents	• Merger/division definition and types • Merger/division effects
Autonomous administrations. Cooperative society. Economic Interest Groups and Economic Interest European Groups	Interactive lecture, exposure of documents	• Legal Regime
Trading companies dissolution and liquidation	Interactive lecture, exposure of documents	• General causes of dissolution • Trading companies' liquidation
Insolvency	Interactive lecture, exposure of documents	• The notion of insolvency • The simplified procedure • The general procedure
Payment and credit instruments	Interactive lecture, exposure of documents	• Legal Regime
Arbitration	Interactive lecture, exposure of documents	• Legal Regime

Bibliography		
1. Course written by the course coordinator 2. C. Cojocaru, Romanian Business Law. Fundamental concepts - 2022. Second edition, revised and added, Universul Juridic, Bucuresti, 2022 3. L. Bercea (coord.), Romanian Company Law. A Handbook, Ed. C. H. Beck, Bucuresti, 2021 4. A Miff, „Business Law”, Volume 1 Introduction to Business Law, Sfera Juridica Publishing House, 2009 5. C. Cojocaru, „Adoption of the New Romanian Civil Code and some Effects thereof on the Business Law”, Journal of Advanced Research in Law and Economics, Volume 4, Issues 2, 2013, pp. 96-100		
8.2. Seminar/ laboratory	Teaching and learning methods	Remarks
Brief introductory considerations. Definition. Object. Brief history	Exercises, Case Studies	1 seminar
Categories of professionals in the field of business. Professionals in the field of business natural persons	Exercises, Case Studies	1 seminar
Legal persons – subject of business law	Exercises, Case Studies	1 seminar
Trading companies set up	Exercises, Case Studies	1 seminar
Trading companies organization and functioning	Exercises, Case Studies	1 seminar
Amendment of the trading company Article of Association	Exercises, Case Studies	1 seminar
Partners’ exclusion and withdrawal	Exercises, Case Studies	1 seminar
Trading companies merger and division	Exercises, Case Studies	1 seminar
Autonomous administrations. Cooperative society. Economic Interest. Groups and Economic Interest European Groups	Exercises, Case Studies	1 seminar
Trading companies dissolution and liquidation	Exercises, Case Studies	1 seminar
Insolvency	Exercises, Case Studies	1 seminar
Payment and credit instruments	Exercises, Case Studies	1 seminar
Arbitration	Exercises, Case Studies	1 seminar
Bibliography		
1. Course written by the course coordinator 2. C. Cojocaru, Romanian Business Law. Fundamental concepts - 2022. Second edition, revised and added, Universul Juridic, Bucuresti, 2022 3. L. Bercea (coord.), Romanian Company Law. A Handbook, Ed. C. H. Beck, Bucuresti, 2021 4. A Miff, „Business Law”, Volume 1 Introduction to Business Law, Sfera Juridica Publishing House, 2009 5. C. Cojocaru, „Adoption of the New Romanian Civil Code and some Effects thereof on the Business Law”, Journal of Advanced Research in Law and Economics, Volume 4, Issues 2, 2013, pp. 96-100		

9. Evaluation

• The same evaluation criteria are maintained for all exams sessions. The components of the evaluation process carried out during the semester cannot be recovered/redone in the examination sessions. • To be able to accumulate the points obtained during the semester, it is mandatory to obtain a minimum of 5 (five) in the final exam (written/oral).

Type of activity	9.1 Evaluation criteria	9.2 Evaluation methods	9.3 Percentage in the final grade
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9.4. Course	-Understanding of fundamental business law concepts. -Understanding of company formation, operation and restructuring mechanisms. -Ability to explain insolvency, dissolution and liquidation procedures. -Ability to analyse and interpret legal situations and regulations -Knowledge of legal rules governing business entities. -Ability to justify legally grounded solutions to business-related problems.	Final exam (in the session)	50%
9.5. Seminar/ laboratory	- Application of legal rules to practical business cases. -Analysis of company law and commercial law situations. -Quality of legal argumentation and problem-solving.	Test (during semester)	20%
	-Interpretation of legal documents and business scenarios.	Project (during semester)	20%
	-Active participation and contribution to seminar discussions and activities.	Activity at the seminar	10%
9.6 Minimum standard for passing			
- Understanding the concepts presented in the course for a properly application to practical situations - The ability to identify and explain the main legal concepts applicable to business activities and to apply relevant legal rules in the analysis of basic practical situations concerning companies			

10. SDG labels (Sustainable Development Goals)

								
1 FĂRĂ SĂRĂCIE	2 FOAMETE ZERO	3 SĂNĂTATE ȘI BÎNĂSTARE	4 EDUCATIE DE CALITATE	5 EGALITATE DE GEN	6 APA CURATĂ ȘI SĂNĂTATE	7 ENERGIE CURATĂ ȘI LA PREȚURI ACCESIBILE	8 MUNCĂ DECENTĂ ȘI CREȘTERE ECONOMICĂ	9 INDUSTRIE, INOVAȚIE ȘI INFRASTRUCTURĂ
			X					
10 INEGALITĂȚI REDUSE	11 ORAȘE ȘI COMUNITĂȚI DURABILE	12 CONSUM ȘI PRODUCȚIE RESPONSABILE	13 ACȚIUNE CLIMATICĂ	14 VIAȚĂ ACVATICĂ	15 VIAȚĂ TERESTRĂ	16 PACE, JUSTITIE ȘI INSTITUȚII EFICIENTE	17 PARTENERIAȚE PENTRU REALIZAREA OBIECTIVELOR	Nu se aplică nici o etichetă
						X		

Date of entry:

22.05.2026

Signature of course coordinator

Lecturer Daniela CÎMPEAN, PhD

Signature of seminar coordinator

Lecturer Daniela CÎMPEAN, PhD

Date of approval in the department:

27.05.2026

Signature of the head of department

Prof. Ioan Cristian CHIFU, PhD